

# DIVERS WORLD

our business is going under LTD

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20 April 1991

To Whom It May Concern

re: Raymond Hatch

Ray Hatch has been employed by my company, on a contract basis, for the past 10 years. During that time he has worked on projects as diverse as the oil salvage from the Russian Liner "Mikhail Lermontov" and the laying of power cables across Cook Strait.

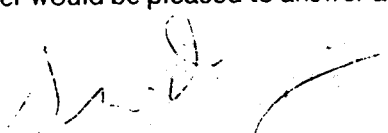
Ray is a multi-tasker who has fulfilled a wide variety of roles while working for us. He has, at various times, been a construction diver, construction blaster, rigger, recompression chamber operator, demolition expert, foreman, and watchman on the ships bridge. He is outcome orientated and takes enormous satisfaction in "getting the job done." At times he has invented and then constructed machinery for us in order to solve a construction problem.

Mr. Hatch excels at relationships with working men. He has an uncanny ability to gain their confidence in a very short space of time. Digger drivers, and the like, will use all their skill and energy in order to help Ray achieve his task. He is a first rate foreman of a working gang. He leads from the front and the team happily follows.

Ray is not an academic, and needs to be provided with administrative support when dealing with less tangible matters such as Q.A. and detailed reporting. He accepts this support well and co-operates fully.

Ray has an enormously practical grasp of all matters of construction work. His knowledge of rigging and machinery is unequalled in my experience. He can be given responsibility for a "hands on" area of a project and then left totally unsupervised. Ray will be an asset to any employer who requires the skills that he offers.

Our company is always keen to employ Raymond Hatch whenever we have a project on. The writer would be pleased to answer any questions from a potential employer.



S.W. (Bill) Day B.A. L.L.B. M.B.A.  
Director- Divers World Salvage Ltd

retail dive sales/service • charter boat operators • commercial diving contractors  
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• dive travel specialists